George Knipfer Q&A

Success Coach – oaSES – The Ultimate Tutor Business Automation System

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1. Is this compatible with the districts systems like Cayen, EZ SES and Scout? – oaSES has the ability to export attendance data in a format that can be imported into EZSES or sent off to Cayen and have them import the data. However, providers must remember, Cayen and EZSES are built for the district to manage their data, it is not a business management product for providers. oaSES customers use oaSES as one central depository for all company data. They then pull data from oaSES and update the district systems. **(I answered this question on the webinar)**

2. I thought there was a $100 minimum charge.- oaSES does have a $100.00 monthly minimum charge. There is a lot of cost associated with storing data and those costs far exceed $100.00 per month. oaSES however, does far more than manage student data. Providers use oaSES to pull data for marketing, manage HR workloads, submit RFAs, and much more.

3. Is that a monthly cost?- oaSES is a monthly cost. We add all of the student sessions hours that are entered in any given month and then calculate a total bill based off a tiered pricing structure. We would be more than happy to look at your organization and calculate an expected billing amount.

4. How much is the pay as you go plan per month on the avg? – The pay as you go pricing truly depends on the number of students that are actively tutoring and the number of hours each student is tutoring each month. The plan varies based off of these two items. Contact us and we can run a quote.

5. How is student attendance inputted? Can it be done remotely and separately by each tutor? – Each staff member can have access to the oaSES system. Each staff member can also be assigned different permissions so they can only see what the administrative staff wants them to see. The system is "web-based" so it accessible any time, any where as long as there is an internet connection and a web browser.

6. How does OaSES impact required provider input into district-mandated online systems eg Cayen etc? – oaSES will streamline the process even if you need to input data to a district system. Since all staff members can log into oaSES, staff members can collaborate in the oaSES system. Once data is accurate in oaSES, you can then transfer the data to district side systems. Furthermore, oaSES will manage HR data as well as all of your payroll and invoicing. Don't forget, you can also manage Private and other funded programs from the oaSES sytem.

7. If we are already with OaSES, can we take up George's time to do the systems check? – Absolutely. As always, any questions you have, I more than happy to answer them. If you would like to schedule meeting, let me know.

8. So then SES will end after this year?- There is no guarantee that SES will be gone after this year, in fact, we are very optimistic that SES will be around for the next couple of years. However, here at oaSES, we are planning for a "worst case scenario". We are diversifying our offerings and so are our customers. If SES did go away after this year, where would you be?

9. Simple and to the point. How do you get the parents to trust your program before all other and take the chance with your program?

10. Do you have a DVD or online demo of your system in action?- There is an online demonstration of our product. You can contact George at 866.327.0035 x311, george@oasesonline.com or go to our website www.oasesonline.com to book the demo. During the demo, we will log into a database and show you how it functions and answer any questions you may have.

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